



Fall 2009

Dear Friends of Hospice of San Joaquin,

As we 'fall-into' the change of seasons, we want to take a moment to thank you for your compassionate support of hospice care in this community. Your support for Hospice of San Joaquin in every season provides an essential pillar in the ability of this community agency to deliver the next level of medical care to the terminally ill and support to their family members.

With the changes in the economy over the last many months, and the uncertainty around how today's instability will impact your future, Hospice of San Joaquin is especially grateful to you for your support.

Planning, financial and personal, is one useful tool toward achieving some calm and a sense of stability for the future even as things change around us. Hospice of San Joaquin is impacted by the changes, including uncertainty regarding the amount of the Medicare hospice benefit. Building from a stable position provided by loyal community support, Hospice of San Joaquin is in the prudent process of renewing its long-term plans for the care of the terminally ill in our community. Long-term for this agency means looking at the needs of the community for the next 5 and 10 years, and indeed, planning care for the next generation. The absolute need for the continuing, uninterrupted support of our current donors is an essential pillar of this plan. Your annual gifts count as a very important piece of our core support today and in the future. Again, thank you.

Perhaps, like many of us, you are in the midst of reviewing and adjusting your plans for employment and/or retirement. You may be looking again at your will or trust as you and your family re-evaluate your priorities and your resources. In this important process for your loved ones, may we remind you, ask you, to please include Hospice of San Joaquin in your considerations.

There is a way to defer gifts to a future date or to continue your support as your situation changes, indeed, even beyond your lifetime. You may name Hospice of San Joaquin as a beneficiary of your will or trust, or as the partial or sole beneficiary of a life-insurance policy no longer needed for adult children, or of an IRA account or other retirement vehicle. Your action will ensure **your legacy** as a supporter of Hospice of San Joaquin. Your commitment to provide compassionate care to the families and individuals who will follow you becomes an essential part of **your personal legacy**.

Expressing your intention to provide a **future gift** by submitting the **Legacy League Registration form**, is all that is needed today to include you as a Member of Hospice of San Joaquin's Legacy League. Thank you for your consideration.

Best wishes,

A handwritten signature in black ink that reads "Barbara Tognoli". The signature is written in a cursive, flowing style.

Barbara Tognoli
Executive Director

A handwritten signature in black ink that reads "Barbara A. Pombo". The signature is written in a cursive, flowing style.

Barbara Pombo
Development Director